

Secretariat China's Work Report

Dear Secretary-General Datuk Tan Sri Saripuddin, Chairman Tan Sri Datuk Kong Cho Ha, Deputy director Liu Peng, guests, and ladies and gentlemen:

Good morning!

On behalf of Secretariat China I will now introduce the relevant work undertaken over the past year. In July 2016, the 1st China Malaysia Port Alliance Annual Meeting was successfully held, and both parties signed the minutes of the meeting. Over the past year, the Chinese Secretariat has conscientiously implemented the relevant contents of the "Minutes of the meeting" and has carried out various aspects of work.

Firstly, in order to strengthen the exchange of information among its members, we have set up a China- Malaysia Port Alliance column in the China Port Association website. Under the column, we have set up the Alliance profile, exchange and cooperation, member dynamics, data statistics and other sub-columns, and has established a web link for the respective members of the China- Malaysian Port Alliance. Through the network platform, the Chinese Secretariat is able to to publish the work of the Alliance in a timely manner, and to have regular port operations information exchange. At present, the site has become an important window for the Secretariat China to publicize for the China-Malaysia Port Alliance.

Secondly, in order to strengthen the information interaction between members, and to track the dynamic exchange of cooperation between members, the Secretariat China compiles the quarterly "China-Malaysia Port Alliance Information Exchange" publications, and the quarterly detailed summary of the relevant work carried out by the Alliance, including the interaction, business, project investment, port and shipping, and trade, etc., between members. They are issued within the range of the members and sent to the Secretariat Malaysia . At present, we have officially published two issues.

Thirdly, on December 7, 2016, the China and Malaysia Port Alliance Secretariat meeting was held in Shanghai. At the meeting, both parties exchanged views on

the respective work carried out since the 1st annual meeting, and it was particularly important that views were exchanged and the work of the Alliance for that year and arrangements for relevant affair of the 2nd annual meeting were agreed upon.

Fourthly, since the establishment of the Port Alliance, the interaction between members of both parties has been strengthened, exchanges have become increasingly frequent, and joint venture and cooperation have achieved new progress. Among them, in July 2016, Qingdao Port Group Co., Ltd. and Klang Port Authority formally established friendly port relations; in December 2016, Guangzhou Port Authority and Malacca Port Authority concluded friendly port relations; in March 2017, Fuzhou Port and Malacca port signed a memorandum of understanding. The "two double-park" development model of China- Malaysia Qinzhou Industrial Park and Malaysia- China Kuantan Industrial Park has been promoted in an orderly manner, opening up a new path for promoting international production cooperation with industrial park as a carrier, and becoming a new exploration of achieving "the Belt and Road Initiative". The enterprises of both parties jointly invested in Malacca deep-water replenishment dock. The results of the joint venture and cooperation are fruitful.

Since the beginning of 2017, China-Malaysia trade has grown rapidly. From January to July, the import and export trade volume has increased by more than 20%. Close cooperation between China and Malaysia ports will greatly promote bilateral trade development.

In the next phase, the Secretariat China will continue to adhere to the goal-orientation, based on the minutes of the meeting of the Port Alliance signed by both parties, to further fine tune the task, consolidate the objectives, enhance communication and pragmatic cooperation, and actively promote the fruits of cooperation. The key work includes:

1. To continue to do a good job for the official website of the China-Malaysia Port Alliance column, to regularly exchange port operations information, and to provide a summary of the monthly production information and the conditions of routes and cargo transactions to the members of the ports. We plan to increase

production information of the Malaysian members, and the China and Malaysia trade information statistics.

2. To keep abreast of the needs of the operational level, such as the development of routes and other needs, to promote efficient and convenient shipping and trade for both parties.

3. To regularly understand the cooperation and investment needs between both parties, and to promote joint ventures between members; to keep track of the progress of commenced cooperation projects, and to help promote the construction of related projects.

4. To effectively run the CMPA website together with the Malaysia Secretariat.

5. To prepare the quarterly e- publication of the "China and Malaysia Port Alliance Dynamics", to summarize the main work of the previous stage, and to bring together the Alliance information, to report to the competent authorities, and to proceed with exchanges within the range of the members.

6. To actively promote exchanges and cooperation of port members on the construction of Port Intelligence and green port, management innovation, service innovation, etc., for mutual promotion and common development.

7. To conscientiously perform other related work stated in the " minutes of the meeting" at both Secretariats.

The Chinese Secretariat will continue to perform its duties earnestly and serve the members of the China-Malaysia Port Alliance. Thank you!

Secretariat China

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